



R. Allan Allford, CEO. Client Provided Image

# 1 DELTA DENTAL OF ARIZONA

5656 W. Talavi Blvd., Glendale, AZ 85306  
602-938-3131 · deltadentalaz.com  
**Year Est:** 1972  
**DDS:** 3,554  
**Principal(s):** R. Allan Allford, president and CEO

LAST YEAR --

Delta Dental of Arizona (DDAZ), an independent licensee of the Delta Dental Plans Association, is a tax-exempt dental insurance company. Founded in 1972, DDAZ covers 1.2 million smiles in Arizona and fulfills its mission of improving lives by promoting optimal oral health by delivering a variety of dental benefits offerings to meet the diverse needs of individuals, families, and both small and large businesses. Plans include Delta Dental Premier, Delta Dental PPO, Delta Dental PPO plus Premier, Delta Dental Individual & Family, and DeltaCare USA, a DHMO plan. DDAZ also offers DeltaVision, a vision plan administered by EyeMed Vision Care.

**COMPANY STRENGTHS:** "Delta Dental of Arizona has 3,554 unique dentists at 8,351 locations statewide, with PPO dentists making up nearly 90 percent of the network. This ensures consumers savings while offering a wide choice of dentists. Our local customer service representatives are knowledgeable experts with backgrounds in oral health and dental benefits."

**SURPRISING FACT:** "An active supporter of the community, Delta Dental of Arizona Foundation has invested more than \$12 million to prevent dental disease and promote good oral health for vulnerable Arizonans."

## 2 Blue Cross Blue Shield of Arizona

P.O. Box 13466, Phoenix, AZ 85002  
602-864-4400 · azblue.com

last year

**Year Est:** 1939 **DDS:** 2,505

**Principal(s):** Pam Kehaly, president and CEO

**Group or Individual:** Health insurance products and services for individuals and employer groups

## 3 Total Dental Administrators

2800 N. 44th St., #500, Phoenix, AZ 85008  
602-266-1995 · tdadental.com

last year

**Year Est:** 1996 **DDS:** 3,543

**Principal(s):** Jeremy Spencer

**Group or Individual:** Group and individual dental policies. TDA also provides group life, disability, vision, and critical illness policies

## 4 Cigna

25500 N. Norterra Pkwy., Phoenix, AZ 85085  
800-244-6224 · cigna.com

last year

**Year Est:** 1792 **DDS:** 3,986

**Principal(s):** Kim Shepard, market president

**Group or Individual:** Cigna provides DHMO and DPPO and provides both group and individual coverage including health and wellness plans.

## 5 Aetna Dental

4500 E. Cotton Center Blvd., Phoenix, AZ 85040  
800-872-3862 · aetna.com

last year

**Year Est:** 1988 **DDS:** 2,461

**Principal(s):** NA

**Group or Individual:** Group and individual

## 6 UnitedHealthcare Dental

1 E. Washington St., #1700, Phoenix, AZ 85004  
800-985-2356 · myuhc.com

last year

**Year Est:** 1977 **DDS:** NA

**Principal(s):** Heather Kane, CEO, Employer & Individual; Jean Kalbacher, CEO, Community Plan of AZ (Medicaid) George Young, CEO, Medicare & Retirement

**Group or Individual:** UnitedHealthcare offers Group & Individual, Medicaid, Medicare coverage in Arizona.

## 7 Gentle Dental Smile Plan

See website for all locations  
800-768-1706 · gdsmileplan.com

last year

**Year Est:** 2007 **DDS:** 57

**Principal(s):** NA

**Group or Individual:** Reduced fee dental plans for individuals and families.

## 8 Principal Financial Group

2355 E. Camelback Rd., #601, Phoenix, AZ 85016  
NA · principal.com

last year

**Year Est:** 1990 **DDS:** 8,116

**Principal(s):** David Donatelli

**Group or Individual:** Group

## 9 Employers Dental Services Inc.

3430 E. Sunrise Dr., #160, Tucson, AZ 85718  
520-696-4300 · employersdental.com

last year

**Year Est:** 1974 **DDS:** 2,590

**Principal(s):** NA

**Group or Individual:** Both

## 10 Feldhake & Associates

5310 W. Thunderbird Rd., #111, Glendale, AZ 85306  
623-300-1149 · showmethatsmile.com

last year

**Year Est:** 1986 **DDS:** 1

**Principal(s):** Richard Feldhake, D.M.D.

**Group or Individual:** Individual