

WHY CHOOSE DELTA DENTAL?

Our number one goal is to provide exceptional dental benefits plans for companies and their employees. With more than 45 years of experience insuring Arizona's smiles, we've established ourselves as the dental benefits leader.



WE HAVE THE EXPERIENCE

- ▶ Delta Dental covers more than **1.2 million** enrollees—and the number keeps growing!
- ▶ We provide dental benefits for families and employer groups of all sizes: From **1** to **52,000** and everything in between.



WE KEEP OUR MEMBERS HAPPY

- ▶ Our members love us! As a result, employer groups stay insured with Delta Dental of Arizona, as evidenced by our **95%** retention rate.



WE KEEP OUR WORD

- ▶ We're so confident in our team's capabilities and services that we'll negotiate performance guarantees tailored to your company. All you have to do is ask!



WE GIVE BACK

- ▶ Through our Foundation, we donated more than **\$1 million** to improve the oral health of fellow Arizonans in 2018.



WE MAKE DOING BUSINESS EASY

- ▶ It takes an average of **3.5 days** to process a claim.
- ▶ Claims are processed with a **99.9%** accuracy rate.



WE PROVIDE CUSTOMER SERVICE WITH A SMILE

- ▶ It takes an average of **13 seconds** for a member to connect with a customer service expert by phone and **97%** of inquiries are resolved with that first call.



WE BEAT THE COMPETITION AND HAVE THE AWARDS TO PROVE IT

- ▶ We've ranked as the **no. 1 dental insurance** company in Arizona for 20 consecutive years by the Phoenix Business Journal.
- ▶ Ranking Arizona Magazine has also named Delta Dental of Arizona the **top dental insurance company** the last 20 years.
- ▶ Our customer service team has been named a **Certified Center of Excellence** by BenchmarkPortal since 2015.
- ▶ Delta Dental of Arizona was named one of the **Best Places to Work** in 2012, 2013, 2016, and 2017 by the Phoenix Business Journal.