



# Dental Office Deals

Sponsored by Delta Dental

Significant savings on supplies and services you already use—at an exclusive rate for Delta Dental network dentists!



## What is the Dental Office Deals Program?

Dental Office Deals is a program that provides significant discounts in a variety of areas for qualifying Delta Dental dentists. The program offers discounts for many common dental practice needs—such as dental instruments, dental supplies, defibrillators, shipping service, cellular phone service, drinking water, office supplies, payroll services and continuing education—with an average discount of 33% off retail prices.



## Why is Delta Dental offering this program to network dentists?

Delta Dental strives to continually identify new ways to create value for our Delta Dental offices. We have been focused on expanding our large patient base for Delta Dental dentists in order to increase production for the practice. Dental Office Deals is an optional program that provides the opportunity for participants to reduce overhead expenses.



## Is there a cost to register for the Dental Office Deals program?

This program is free to qualified participants, and there is no cost to enroll with any selected business partner. Each practice will need to invest a little time to understand which opportunity is right for them but the ROI will be high.



## How can more information be obtained on Dental Office Deals?

Visit the Dental Office Deals website at [dentalofficedeals.com](http://dentalofficedeals.com).



## How can a Delta Dental practice register for Dental Office Deals?

Registration takes less than 5 minutes! Simply go to [dentalofficedeals.com](http://dentalofficedeals.com). Click the REGISTER FOR FREE button and complete the registration form. After registering, you will be given access to specific information for each discount, including information on how to enroll with a selected company.



## Where are these discount agreements coming from?

Delta Dental has a partnership with the United Dental Alliance (UDA), the largest group purchasing organization focused on dentistry. The United Dental Alliance is providing these business agreements, developed for their member base, for use by Delta Dental dentists.



## Who is available to answer questions about the Dental Office Deals program?

Delta Dental is sponsoring this program as we believe there is significant value for our Delta Dental networks. Since the United Dental Alliance developed these agreements, they are available to answer any questions you may have or resolve any enrollment problems that arise. Their contact information can be found by visiting [dentalofficedeals.com](http://dentalofficedeals.com).

## About Dental Office Deals

Dental Office Deals is an exclusive benefit for Delta Dental network dentists. We are excited to offer our participating dentists the opportunity to save on everyday expenses.



### Cellular service

Obtain significant discounts of 22% to 27% on monthly cellular service phone costs with **AT&T** and **Sprint**. Discounts are available to dental practitioners and their employees, even if you currently use their service.



### Office supplies

Reduce office supply expenses by more than 40% with two leading companies—**OfficeMax** and **Staples**. With access to hundreds of products and online ordering, overhead expenses and purchase time can be reduced. Staples has added 1,400 discounted break room supplies also!



### Shipping

Your office probably ships with **FedEx**. Take advantage of steep discounts for both overnight and ground shipping. You could save as much as 35%! Convert your existing account or open a new one. Discounts like these are normally available to only high-volume shippers!



### Payroll services

Calculating payroll is a time consuming process that offers many opportunities for errors. We have one of the premier providers for payroll service—**ADP**, which offers a 20% discount from standard rates. Consider the peace of mind ADP can provide and the opportunity to focus on direct patient care! Convert your existing account or open a new one with ADP!



### Continuing education

Online CE courses are offered through **Proctor & Gamble** at no cost to dentists, dental assistants, hygienists and front office staff.



### Computer equipment

**PC Connection** offers a complete inventory of IT equipment, including more than 150,000 brand-name products, at a discounted rate for members. PC Connection will be able to compete on cost and far exceed the level of expertise you are currently receiving.



### Dental supplies

**Midwest Dental** is an authorized distributor of dental supplies from all of the major manufacturers.



### Dental instruments and dental labs

**Komet USA** is offering dental offices deep discounts on a variety of rotary instruments.

**True Spin** offers members faster, less expensive hand piece repair. All members will receive 15% off regular pricing.



### Defibrillators

Thinking of adding an **AED** to your practice or considering replacing the one you have? AED professionals can help you understand what model is most appropriate for your practice and provide a great discount on the device of your choice!



### Water delivery

**Nestle Waters** is offering commercial water service to dental practices at a 60% discount! All three water products—spring water, purified water and distilled water—are available, plus coolers. Make the highest quality water available to your patients and staff! Five gallon bottles range from \$3.79 to \$3.99 (service territory is limited).

**DS Waters** is waiving their service contract requirement for Dentist Office Deals members so there is no monthly purchase obligation. Their 5-gallon bottled waters are priced at \$4.99 for purified and \$5.99 for distilled and spring water. DS Waters uses a network of water suppliers, so visit their website to see if one is located near you.