FACT SHEET:
DELTA DENTAL PLANS ASSOCIATION

Delta Dental is the nation’s largest, most experienced dental benefits carrier. A nationwide system of dental health service plans, Delta Dental offers employers, large and small, custom programs and reporting systems that provide employees with quality, cost-effective dental benefit programs and services.

Statistics on Delta Dental’s Health Care Leadership

♦ Delta Dental serves over one-fourth of the estimated 159 million Americans with dental insurance, providing dental coverage to over 46 million people in over 80,000 groups across the nation.

♦ Delta Dental’s panel of dentists for its Premier network is the country’s most extensive. Delta Dental contracts with more than 114,000 dentists, which is over twice the amount of any competitor’s PPO network.

♦ Delta Dental posted approximately $11.2 billion in premium revenue during fiscal year 2004, the system’s 25th consecutive year of financial gains.

♦ In 2004, Delta Dental processed over 66 million dental claims or approximately 1.3 million every week, with an accuracy rate of 99 percent.

♦ Since 1954, Delta Dental has worked to improve oral health in the U.S. by emphasizing preventive care, and making dental coverage affordable to a wide variety of employers and groups.

♦ Delta Dental’s unique cost control measures and contractual agreements with dentists help to ensure quality care at moderate fees, saving groups over $3.9 billion in 2004.

Delta Dental Products

Delta Dental member companies offer a variety of local programs that range from managed fee-for service and preferred-provider programs (DPOs) to dental health maintenance organizations (DHMOs), as well as customized programs as needed. Delta Dental also offers dental programs to national account groups. Through Delta Dental’s national accounts program, Delta Dental member companies provide quality, uniform dental benefits programs to groups with a multi-state labor force. These products include:
♦ Managed fee-for-service products: Delta Dental Premier
♦ Dental preferred-provider organizations (PPOs): Delta Dental PPO
♦ Dental health maintenance organizations (DHMOs): DeltaCare
♦ Tricare (dental benefits program for uniformed military retirees and their families): Delta Dental Select
♦ Discount referral program: Delta Dental Patient Direct

National Network Statistics:

♦ Delta Dental's national accounts program provides dental benefits to over 8,000 groups with more than 8.6 million primary subscribers.
♦ Delta Dental PPO (Preferred Provider Organization) has approximately 78,000 dentist locations.
♦ DeltaCare has nearly 14,000 dentist locations.
♦ Delta Dental Premier has approximately 152,000 dentist locations.

Organization

Delta Dental is a network of 39 independent dental service organizations that conduct business in all 50 states, the District of Columbia and Puerto Rico. These service organizations are all members of the Delta Dental Plans Association (DDPA); whose mission is to help improve the overall oral health of the nation by making dental care more available and affordable to the public through the expansion of dental benefits programs. This mission is accomplished through the members’ partnerships with their dentists and customers, resulting in real solutions to oral health care, with a focus on prevention.

The Association exists to service its member companies and enhance their ability to provide dental benefits programs to customers and subscribers. Among its many functions, DDPA fosters communication and education among its members, establishes a corporate identity for the system, represents Delta Dental on federal legislative issues, and collaborates with other organizations in the health care and benefits industry. In addition, the Association is leading the charge in outcomes research and the analysis of the application of emerging dental science and its effects on the improvement of people’s oral health.

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